# Pierce County

# 2023 WORKFORCE PROFILE









## 2022 Wisconsin Overview

Wisconsin's economy broke numerous records during 2022, as the rebound from the COVID-19 pandemic continued.

During January through April, the state achieved a record low seasonally adjusted unemployment rate of 2.8%, while also achieving record lows in initial and continuing weekly unemployment insurance claims. As the number of unemployed people trended downward, construction employment reached a record high, and the manufacturing industry also experienced strong growth.

By year end, the state had regained 99% of the 404,000 jobs lost during the COVID-19 pandemic, including the short, sharp recession of March and April 2020. In addition to the strong rebound in jobs during 2022, Wisconsin's real GDP reached record highs and the state concluded the year with a record high state surplus approaching \$7 billion.

While Wisconsin's year-ending labor force participation rate of 64.6% remained more than 2 percentage points above the national average, demographic trends including the aging and retirement of Baby Boomers contributed to the labor quantity challenge. Concerns over inflation, compounded by China's response to the COVID-19 pandemic and resulting supply chain disruptions, also defined the year.

As demand for workers grew throughout 2022, employers voiced concerns about their inability to attract talent and workers in general. This is unlikely to change in the foreseeable future. The primary underlying challenge is the demographic situation as Baby Boomers exit the workforce. This lifecycle event will continue to complicate employers' ability to find workers and talent. These demographic problems extend beyond Wisconsin and affect the upper Midwest, the U.S. as a whole, much of Western Europe, and in fact, the developed world. Even China faces a talent shortage.



#### **EMPLOYMENT**

Wisconsin's labor force held relatively steady through the pandemic, while employment dropped severely and then recovered quickly. See Graphic 1.

The employment gyrations pushed the unemployment rate to 14.1% in April 2020. As employment recovered, the unemployment rate fell to new lows of 2.8% in March and April of 2022. As of December 2022, Wisconsin's seasonally adjusted unemployment is 3.2%.



**Graphic 1: Wisconsin's Labor Force and Employment** 

Source: Local Area Unemployment Statistics (LAUS), Bureau of Labor Statistics

#### **SHORT-RUN OUTLOOK**

The short-run outlook for the state looks positive. Job levels continue at high levels, registering gains in 10 out of 12 months in 2022.

Job gains coupled with higher wages translate into healthy consumption, which makes up two-thirds of the economy. Wage gains have been robust. However, the surge in inflation brought about by supply chain disruptions and the war in Europe have undercut the gains in real terms. We expect high inflation to be transitory while wage gains will be permanent. With continued job and wage gains, consumption will be the underpinning of economic growth.

The most prominent economic risk is the Federal Reserve Bank (Fed) aggressively combatting inflation through higher interest rates. The Fed raised interest rates seven times in 2022 – going from essentially zero to 5%. They set a range of 25 basis points. As of March 1, 2023 the range is 4.7 – 5%. Interestingly, Fed fiscal policy contributed to inflation pressures over the last few years.

Experts expect that inflation pressures will ease as supply chains readjust. As inflation pressures ease, the Fed will be able to conduct a more accommodative monetary policy. Tighter fiscal policy will have an influence over the coming years as well.

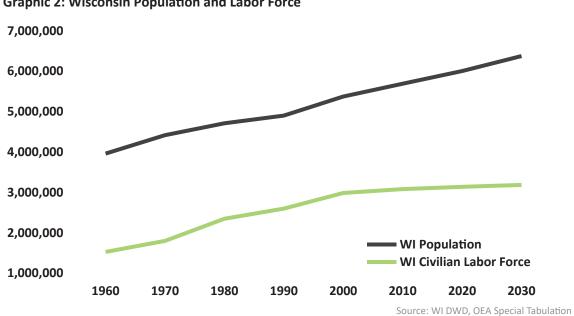
Businesses continue to voice lack of workforce talent as the primary constraint on production growth. Pursuit of workers has brought about wage and benefit increases, signing bonuses, and other incentives to attract workers. However, other workforce barriers such as transportation, dependent care, housing affordability, and the uncertainty of workplace safety surrounding COVID-19. Solutions to these barriers are discussed below.

#### LONG-RUN CHALLENGE

Workforce quantity is the primary challenge facing Wisconsin's economic future. The demographic dynamics facing the state, other upper-Midwest states, the U.S., and most of the developed economies will advance unaltered in the coming decades.

While Wisconsin's population will continue to grow over the next 20 years, the workforce faces serious constraints. The labor force trend began to seriously flatten in 2008 after slowing in the late 1990s as the first baby boomers (those born in 1946) reached age 62 and began to leave the workforce. Baby boomers continue to exit the workforce in great numbers and will continue to do so over the next 20 years.

The number of retiring baby boomers nearly match the influx of new workers, resulting in a slow-growing workforce. This constrains employers' ability to secure talent across industries. Many businesses report that the lack of available workers has hindered expansion, and in some cases, even curtailed the ability to meet current business needs.



**Graphic 2: Wisconsin Population and Labor Force** 

There are four solutions to the macroeconomic labor quantity challenge: 1) offshoring production, 2) immigration, 3) mitigating barriers to employment of the chronically unemployed, and 4) technological advancement. Critical to the technology solution is the concomitant match of labor skills with technologies' sophistication. This is true for designing, building, installing, operating, and maintaining the advanced technology being put in place as well as for development of the infrastructure and facilities needed to support technological progress: broadband, power, water, transportation.

Worker skills must align with skills demanded by the position. If you have the talent and not the job, the talent goes elsewhere. If you have the job and not the talent, the job goes elsewhere. For Wisconsin to successfully compete in the global economy, the state needs to attract and retain every body it can and educate and train everybody to match the requirements of the new technologies.

### **FOUR SOLUTIONS**



# **Pierce County**

#### POPULATION AND DEMOGRAPHICS

Pierce County added 196 residents from 2020 to 2022, growing at a rate of 0.5%, which is slower than the state's growth rate of 0.9%. The City of River Falls, home to the University of Wisconsin-River Falls, is the largest population center in Pierce County. The Pierce County side of the city lost 95 residents from 2020 to 2022. The section of the city in St. Croix County (closer to I-94 and easy Minnesota access) gained 428 residents. The municipalities that experienced the most growth are near the Minnesota border and the Twin Cities (with a metro population of 3.7 million), with their amenities and the large job market. Commuting drives the county's growth as workers deal with ever longer drive times to achieve their desired exurban lifestyle. In fact, approximately half of the county's labor force works across the border in Minnesota.

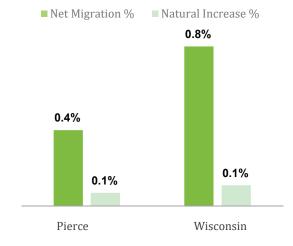
**Graphic 3: 10 Most Populous Municipalities in County** 

	2020 Census	2022 Final Estimate	Numeric Change	Percent Change
River Falls, City	12,546	12,451	-95	-0.8%
Prescott, City	4,333	4,408	75	1.7%
Ellsworth, Village	3,348	3,332	-16	-0.5%
Oak Grove, Town	2,361	2,441	80	3.4%
Clifton, Town	2,177	2,237	60	2.8%
River Falls, Town	2,215	2,226	11	0.5%
Trenton, Town	1,911	1,914	3	0.2%
Trimbelle, Town	1,679	1,682	3	0.2%
Spring Valley, Village	1,390	1,409	19	1.4%
Martell, Town	1,147	1,164	17	1.5%
Pierce County	42,212	42,408	196	0.5%
Wisconsin	5,893,718	5,949,155	55,437	0.9%

Source: Demographic Services Center, WI Dept. of Administration

Net-migration, which is defined as people moving into the county minus those leaving, was the main source of growth for the county, albeit at a slower rate than the statewide average. Growth due to natural increase (births minus deaths) was comparatively high versus other Wisconsin counties, though slower than the statewide average, highlighting the impact of the aging baby boomers. Pierce County's median age of 37.4 is the 9th youngest in the state. This highlights the county's relatively young population starting families. However, it's important to note that some of this is related to a UW college based in a relatively small community.

**Graphic 4: Components of Population Change** 



Source: Demographic Services Center, WI Dept. of Administration

#### **EMPLOYMENT BY INDUSTRY**

Pierce County gained 329 jobs from 2020 to 2021, ranking 17th amongst the state's 72 counties in its annual growth. However, COVID-19 caused a very steep job loss in 2020, from which we are still recovering. There were 78 fewer jobs in Pierce County in 2021 versus 2019. Education and health, by far the largest industry super-sector in Pierce County by employment, grew by 80 jobs from 2020 to 2021, coming close to 2019 levels.

**Graphic 5: Employment Change by Industry** 

	2021 Average Monthly Employment	1-year Numeric Change	1-year Percent Change	2-year Numeric Change	2-year Percent Change	Percent of Total Employment
Construction	498	0	0.0%	-20	-3.9%	4.9%
Education & Health Services	3,029	80	2.7%	-4	-0.1%	29.5%
Financial Activities	257	-4	-1.5%	-5	-1.9%	2.5%
Information	35	6	20.7%	11	45.8%	0.3%
Leisure & Hospitality	1,339	160	13.6%	-69	-4.9%	13.1%
Manufacturing	1,835	85	4.9%	146	8.6%	17.9%
Natural Resources & Mining	326	-7	-2.1%	-24	-6.9%	3.2%
Other Services	148	-10	-6.3%	-34	-18.7%	1.4%
Professional & Business Servic	es 352	25	7.6%	-47	-11.8%	3.4%
Public Administration	629	-5	-0.8%	-15	-2.3%	6.1%
Trade, Transportation, Utilities	1,809	-1	-0.1%	-15	-0.8%	17.6%
All Industries	10,256	329	3.3%	- 78	-0.8%	100.0%

Source: WI DWD, Labor Market Information, QCEW 2021

Both the education and health care sectors tend to be somewhat recession resistant, but the impacts of COVID-19 differed from a normal recession. In the health care sector, contrary to expectation, nurses and other medical staff were furloughed as hospitals put elective procedures on hold. In education, virtual classes and school closures due to COVID-19 impacted employment, especially amongst support staff. About two-thirds of the employment in this super-sector is in education, owing to the presence of UW-River Falls.

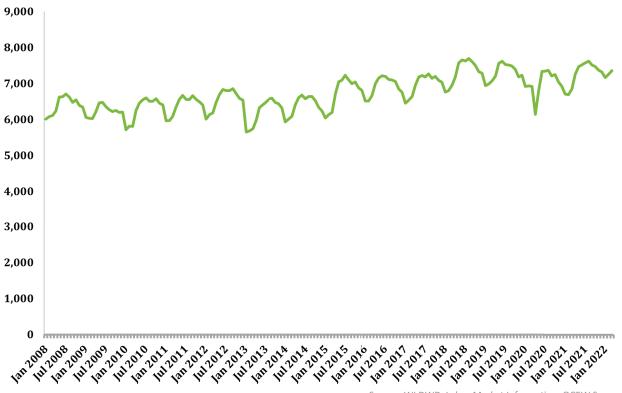
Manufacturing was the second-largest super-sector of employment in Pierce County, and in contrast to many industries, it has already surpassed its pre-pandemic levels. Food manufacturing is the largest cluster in the county (at least as far as its possible to discern with suppression in other manufacturing sectors). At 418 jobs, it has also surpassed its pre-pandemic levels. The high employment in trade, transportation and utilities highlights Pierce's location along I-94, an ideal location for distribution along a route that ultimately connects Minneapolis with Chicago, along with other nearby metros.



#### **TOTAL MONTHLY EMPLOYMENT**

Economic disruption and volatility driven by COVID-19 complicates efforts to separate structural economic shifts from short-term changes. The pandemic caused the shortest recession in United States history beginning in February 2020 and ending in April 2020. However, impacts in Wisconsin were more evident from March to April, coinciding with the spread of the virus. Looking more closely at March 2020 and beyond, it's easy to see that this period stands in sharp contrast to the relative stability of the previous decade. Employment in Pierce County declined by 937 jobs (9.3%) in just one month, and although the subsequent recovery period began immediately in May, it has been inconsistent.





Source: WI DWD, Labor Market Information, QCEW Second Quarter

The most rapid rebound occurred in the spring and early summer of 2020, but then recovery slowed. Seasonality complicates month-to-month comparisons of jobs data – for example, construction employment is high in summer but drops as colder weather makes outdoor work impractical, and retail gains temporary jobs during the holiday season. Comparing the same month in different years takes seasonality out of the equation. The latest data available as of writing is June 2022, so in comparison to June 2019, Pierce County's total employment was up 1.6%. Versus historical recessions, this has been a very fast recovery.

It is difficult to say what the future holds for Wisconsin's economy. The US economy has been sending mixed signals; it does face some domestic and international headwinds as of year-end 2022, but there continues to be surprising gross domestic product, consumer spending, and job growth. Inflation peaked at 9% this summer, its highest rate since the early 1980s. It is 6.4% as of December 2022 (12-month annualized, seasonally adjusted), which is still high but dropping. Initial jobless claims have risen nationally since the spring but remain low, despite employers' concerns about the economy. This implies that finding workforce is still the bigger concern for employers. Regardless of economic conditions, tight labor force conditions are likely to continue.

#### UNEMPLOYMENT AND LABOR FORCE PARTICIPATION

Following the economic disruption of COVID-19, evident in the early 2020s on graphic 7, Pierce County's unemployment rate returned to its standard seasonal patterns. The non-seasonally adjusted unemployment rate rocketed up to 16.7% in April 2020 but is at 3% as of December 2022. This is slightly above the statewide average, but it is still incredibly low by historical standards. Demographics are the root cause of these tight labor market conditions, creating a long-term trend that will impact Wisconsin's labor force for decades. Therefore, it's vitally important that we focus on efforts to create local talent pipelines in partnership with the education system, attract talent to the area, retain the talent we have, and recruit underutilized talent pools like the justice-involved, people with disabilities, etc.

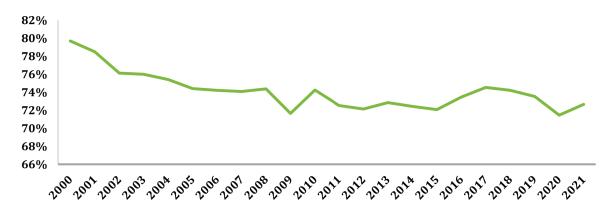
18.0% 16.0% 14.0% 12.0% 10.0% 8.0% 6.0% 4.0% 2.0% 0.0% Dec 2010 Aug 2011 Aug 2012 Aug 2013 Aug 2014 Aug 2017 2016 Dec 2011 Apr 2012 Apr 2013 Dec 2015 4ug 2019 Dec 2012 Dec 2013 Apr 2014 Dec 2014 Apr 2015 Aug 2016 Dec 2016

**Graphic 7: Unemployment Rate** 

Source: Local Area Unemployment Statistics (LAUS), Bureau of Labor Statistics

Graphic 8 demonstrates the demographic shift underpinning today's labor force constraints. Pierce County's labor force participation rate (LFPR) has been trending downward (with the occasional recessionary ups and downs) since 2000, the time when the oldest members baby boomers were in the late stages of their prime working years. The LFPR in 2021 was 72.7%, up slightly from 2019, but it's likely to be a correction from COVID-19 impacts. It's more important to note that this LFPR is much lower than the peak of the last two decades – 79.7% in 2000.





Source: WI DWD, Office of Economic Advisors (OEA)

#### **BARRIERS TO FULL UTILIZATION**

As baby boomers continue to age out of the labor force, Wisconsin faces a workforce quantity challenge. Wisconsin needs as many workers as possible, reemphasizing the importance of addressing barriers that keep people out of the labor force. Although there is no single solution to demographically driven staffing challenges, four common barriers persist across areas and industries. These barriers are transportation, housing, childcare, and broadband access.

# **Transportation**

One barrier is the simple logistical problem of getting a worker to and from work. 88.6% of Pierce County residents drive a car to work, with the vast majority driving alone. The trend of commuting to the Twin Cities is evident in graphic 9 both in percent of residents working in another county, and the above average commute time, though a large number commute to St. Croix

**Graphic 9: Means of Transportation** 

	Wisconsin	Pierce County
Drive Car	87.6%	88.6%
Drive Alone	79.9%	80.9%
Mean Commute Time - Residents	22.2	26.6
Mean Commute Time - Workers	21.9	N
% of Residents Working in another County	28.0%	62.8%
% of Workers Residing in another County	24.3%	22.8%

Source: US Census Bureau, American Community Survey, 2020 5-year File

County as well. Many families can't afford a reliable vehicle, a problem compounded by the increase in used car prices due to COVID-19-related supply chain issues. Helping workers acquire and service reliable vehicles can help, for example Wausau's Wheels to Work program takes aim at this by offering zero interest loans and donated vehicles. Public transit is another piece of the solution. Traditional fixed-route systems like buses can work in urban areas, while demand-responsive systems are more efficient in rural areas. Technology improvements are vital for both routing and ridership rates, but both suffer from the workforce shortage as well, at least until autonomous vehicles become more commonplace.

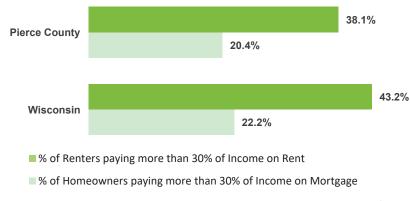


# Housing

Housing is another common barrier to workforce growth. Housing affordability and availability make it difficult for workers to locate near job opportunities. Constricted housing supply in the face of increased demand fuels rising prices, contributing to affordability problems. The Department of Housing and Urban Development uses 30% of income as a guideline for housing affordability. In Pierce County, and the state, many renters allocate more than 30% of their income to housing. Early data shows that this issue is worsening, as home values and monthly rent increased at an accelerated rate between 2020 and 2022.

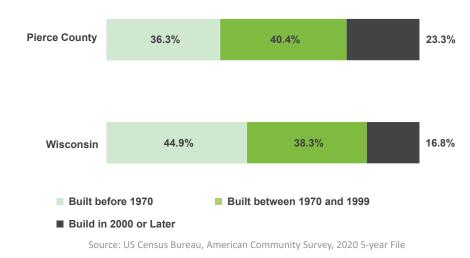
Not only is housing affordability a barrier for Wisconsin workers, but so is housing availability. While difficult to quantify, one way to assess the availability issue is to view the age distribution of existing housing stock. Pierce's housing stock was younger that the statewide average, likely due to relatively rapid population growth in the early 2000s. However, growth in prices indicate that there is still unmet demand. Communities have a central role in improving the housing situation, which includes updating zoning laws, building multi-family housing, and incentivizing affordable single-family housing developments.

Graphic 10: % Paying more than 30% of Income on Housing



Source: US Census Bureau, American Community Survey, 2020 5-year File

**Graphic 11: Housing Share by Year Built** 



#### Childcare

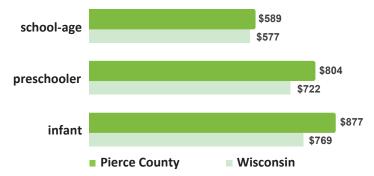
Caregivers are consistently one of the largest groups of people not in the labor force. Childcare costs continue to rise, as availability declines. Not only did some childcare providers close during COVID-19, those that remain struggle to find workers, disrupting childcare and reducing daycare capacity. The median wage of a childcare worker in Wisconsin is only \$11.57 per hour, adding to recruitment difficulties. The monthly cost of care in Pierce County ranges from \$877 for an infant to \$589 for a school-age child, 11% to 7% of its median family income. The US Department of Health and Human Services considers childcare affordable at 7% of family income or less. And while Pierce is in a better situation in general than most counties owing to the high median family income here (an impact of high Twin Cities wages), half the county's families make below that

**Graphic 12: Childcare Capacity** 

	Wisconsin	Pierce County
Providers	3,863	25
Maximum Capacity	132,075	691
Capacity/100 Children Under 14**	0.14	0.11

Source: Wisconsin Department of Children and Families, Youngstar Database

**Graphic 13: Childcare cost** 



Source: Center for Women's Welfare, Uni. of Washington, 2019 Self-Sufficiency Standards

median income, making childcare costs a difficult burden. Childcare access is also an issue for Wisconsin workers. According to the YoungStar provider database, which tracks approximately 82% of providers in the state, there are roughly 11 childcare slots for every 100 children under the age of 14 in Pierce County. Improving cost and access would help more parents participate in the labor market but may require major structural changes. Employers can also offer flexibility to parents or provide childcare options to attract and retain workers. Community nonprofits have also seen success in helping providers get licensed and opening their own daycares, expanding childcare capacity.

#### **Broadband**

Innovations in the work-from-home economy and virtual learning environment arose during the pandemic. Employers can use these innovations to meet Wisconsin's workforce needs and alleviate talent shortages. Employees benefit from flexible schedules and varied geographic locations. Despite these benefits, broadband internet availability issues limit employers and employees who need high-speed internet to make remote operations possible.

Graphic 14 displays the share of households without internet in the home. While a smaller percentage in Pierce County lack internet access compared to the state average, 14.1% of households do not have access. Lack of access varies widely by household income, as 37.7% of Pierce County households with income below \$20,000 do not have access. It is more difficult for individuals living in these

Graphic 14: Percent of Households that DO NOT have Internet
Access by Annual Household Income

	Wisconsin	Pierce County
Total	14.8%	14.1%
Less than \$20,000:	38.4%	37.7%
\$20,000 to \$74,999:	17.5%	19.4%
\$75,000 or more:	4.6%	5.5%

Source: US Census Bureau, American Community Survey, 2020 5-year File

households to take advantage of virtual employment, training, or education opportunities. State and community efforts, plus \$40 million in federal pandemic recovery funds, are improving broadband access around the state, but there's still a need for more targeted interventions.

#### **INDUSTRY EMPLOYMENT PROJECTIONS**

**Graphic 15: Industry Employment Projections** 

Industry E	2020 Employment	Projected 2030 Employment	Employment Change	Percent Change (2020-2030)
Total All Industries	213,421	230,292	16,871	7.9%
Natural Resources and Mining	4,326	4,533	207	4.8%
Construction	8,416	9,225	809	9.6%
Manufacturing	35,504	38,105	2,601	7.3%
Trade, Transportation, and Utilities	39,650	44,118	4,468	11.3%
Information	1,319	1,182	-137	-10.4%
Financial Activities	7,058	7,819	761	10.8%
Professional and Business Services	14,655	17,037	2,382	16.3%
Education and Health Services	48,327	49,678	1,351	2.8%
Leisure and Hospitality	17,494	19,966	2,472	14.1%
Other Services (except Government)	7,530	8,485	955	12.7%
Public Administration	11,834	12,327	493	4.2%
Self Employed and Unpaid Family Workers	17,308	17,817	509	2.9%

While studying past trends is useful, DWD also produces projections of industry and occupation employment into the future. The employment projections in this profile are for the nine-county West Central Wisconsin Workforce Development Area, are produced every two years, and follow the Bureau of Labor Statistics methodology. The current methodology accounts for different types of changes: growth, labor force exits, and occupational transfers. These categories are helpful when analyzing occupational change. Transfers include events like changing careers, being promoted to management, or completing a retraining program. The West Central region includes more than just Pierce County, which accounts for about 5% of employment in the region. However, employment and economic dynamics are similar enough throughout the region to comment on general trends.

Total industry employment is expected to grow by about 8%, or almost 17,000 workers from 2020 to 2030. Most industries are expected to grow over this period, though this projection only forecasts levels of filled positions rather than potential demand. This further illustrates the issues associated with the aging population. Job growth is expected to continue, despite declines in labor force levels. Employers find it difficult to replace workers even if overall employment in the industry declines. Businesses already face difficulty replacing retirees' positions, and this difficulty will expand to filling new openings, too. This could constrain job growth by limiting expansion.

Although solutions will be different for each business, they will likely include a combination of talent pipeline development, utilization of worker training grants, increased focus on talent attraction and retention, formation of business and industry alliances, engagement of under-utilized populations, increased automation, and retention of retirees in non-conventional work arrangements.



#### OCCUPATIONAL EMPLOYMENT PROJECTIONS

**Graphic 16: Occupational Employment Projections** 

Occupation Title	2020 Employment	Projected 2030 Employment	Occupational Openings	Percent Change (2020-2030)
Total All Occupations	213,421	230,292	26,525	7.9%
Management	10,662	11,333	987	6.3%
<b>Business and Financial Operations</b>	8,324	9,256	850	11.2%
Computer and Mathematical	2,712	3,167	250	16.8%
Architecture and Engineering	3,108	3,524	279	13.4%
Life, Physical, and Social Science	1,044	1,136	112	8.8%
Community and Social Service	2,595	2,871	297	10.6%
Legal	893	967	76	8.3%
Education, Training, and Library	14,588	13,835	1,200	-5.2%
Arts, Design, Entertainment, Sports, & Media	2,183	2,370	255	8.6%
Healthcare Practitioners and Technical	12,053	12,866	768	6.8%
Healthcare Support	10,963	12,812	1,618	16.9%
Protective Service	3,454	3,684	410	6.7%
Food Preparation and Serving Related	17,212	19,397	3,467	12.7%
Building & Grounds Cleaning & Maintenan	6,221	6,583	867	5.8%
Personal Care and Service	5,406	6,331	898	17.1%
Sales and Related	20,628	21,823	2,961	5.8%
Office and Administrative Support	24,985	25,132	2,791	0.6%
Farming, Fishing, and Forestry	2,934	2,988	464	1.8%
Construction and Extraction	9,765	10,679	1,078	9.4%
Installation, Maintenance, and Repair	8,322	9,192	923	10.5%
Production	25,123	26,487	2,912	5.4%
Transportation and Material Moving	20,246	23,859	3,061	17.9%

While industry projections have their uses, occupational projections are more applicable. Projections indicate growth in most sectors, supporting the narrative of long-range stability in many of west central Wisconsin's largest industries. However, given the 2020 base year for this round of projections, we do see that the proportions in graphic 16 reflect these unique conditions rather than the expected trend. COVID-19 caused a large drop in employment in 2020. As a result, much of the projected growth to 2030 is recovery. Some occupations that typically have strong projected growth rates, such as nursing, did not show as much growth in this round if they did not have a significant decline in 2020 and subsequent recovery. In another example of 2020 impacts, growth in transportation and material moving occupations is far above past projections, highlighting the increase in online shopping trends during the pandemic. Recent tech layoffs suggest shopping may return to pre-pandemic trends, indicating the growth in transportation and material moving occupations might not occur as projected.

The other trend illustrated is that of labor constraints as openings created due to replacement needs far outnumber those generated by new growth in the region. Transfers are the largest component of these replacements, reflecting the increased labor market churn in which there are increased opportunities due to talent shortages. Labor force exits is the other component, which reflects continued baby boomer retirement. These challenges reemphasize the importance of efforts to create, attract, and retain Wisconsin's workforce and prioritize availability and skill sets of young workers.